

**IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE DISTRICT OF DELAWARE**

In re

FRANCHISE GROUP, INC., *et al.*<sup>1</sup>

Debtors.

Chapter 11

Case No. 24-12480 (LSS)

(Jointly Administered)

**Objection Deadline: June 24, 2025 at 4:00 p.m. (ET)**

**Hearing Date (Monthly): To Be Scheduled If Necessary**

**SUMMARY OF COMBINED FIRST MONTHLY FEE APPLICATION OF  
CHILMARK PARTNERS, LLC FOR ALLOWANCE AND PAYMENT OF  
COMPENSATION AND REIMBURSEMENT OF EXPENSES FOR THE PERIOD OF  
FEBRUARY 26, 2025 THROUGH AND INCLUDING APRIL 30, 2025**

Name of Applicant:

Chilmark Partners, LLC ("Chilmark")<sup>2</sup>

Authorized to Provide Professional  
Services to:

Michael J. Wartell, in his capacity as Independent  
Director to each of the Retaining Debtors

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<sup>1</sup> The Debtors in these Chapter 11 Cases, along with the last four digits of their U.S. federal tax identification numbers, to the extent applicable, are Franchise Group, Inc. (1876), Freedom VCM Holdings, LLC (1225), Freedom VCM Interco Holdings, Inc. (2436), Freedom Receivables II, LLC (4066), Freedom VCM Receivables, Inc. (0028), Freedom VCM Interco, Inc. (3661), Freedom VCM, Inc. (3091), Franchise Group New Holdco, LLC (0444), American Freight FFO, LLC (5743), Franchise Group Acquisition TM, LLC (3068), Franchise Group Intermediate Holdco, LLC (1587), Franchise Group Intermediate L, LLC (9486), Franchise Group Newco Intermediate AF, LLC (8288), American Freight Group, LLC (2066), American Freight Holdings, LLC (8271), American Freight, LLC (5940), American Freight Management Company, LLC (1215), Franchise Group Intermediate S, LLC (5408), Franchise Group Newco S, LLC (1814), American Freight Franchising, LLC (1353), Home & Appliance Outlet, LLC (n/a), American Freight Outlet Stores, LLC (9573), American Freight Franchisor, LLC (2123), Franchise Group Intermediate B, LLC (7836), Buddy's Newco, LLC (5404), Buddy's Franchising and Licensing LLC (9968), Franchise Group Intermediate V, LLC (5958), Franchise Group Newco V, LLC (9746), Franchise Group Intermediate BHF, LLC (8260), Franchise Group Newco BHF, LLC (4123), Valor Acquisition, LLC (3490), Vitamin Shoppe Industries LLC (3785), Vitamin Shoppe Global, LLC (1168), Vitamin Shoppe Mariner, LLC (6298), Vitamin Shoppe Procurement Services, LLC (8021), Vitamin Shoppe Franchising, LLC (8271), Vitamin Shoppe Florida, LLC (6590), Betancourt Sports Nutrition, LLC (0470), Franchise Group Intermediate PSP, LLC (5965), Franchise Group Newco PSP, LLC (2323), PSP Midco, LLC (6507), Pet Supplies "Plus", LLC (5852), PSP Group, LLC (5944), PSP Service Newco, LLC (6414), WNW Franchising, LLC (9398), WNW Stores, LLC (n/a), PSP Stores, LLC (9049), PSP Franchising, LLC (4978), PSP Subco, LLC (6489), PSP Distribution, LLC (5242), Franchise Group Intermediate SL, LLC (2695), Franchise Group Newco SL, LLC (7697), and Educate, Inc. (5722). The Debtors' headquarters is located at 2371 Liberty Way, Virginia Beach, Virginia 23456.

<sup>2</sup> Capitalized terms used but not otherwise defined shall have the meanings ascribed to such terms herein or in the Chilmark Retention Application (as defined herein).

Date of Retention:	Effective as of February 26, 2025 by order signed May 5, 2025
Period for which Compensation and Reimbursement Is Sought:	February 26, 2025 through and including April 30, 2025
Amount of compensation sought as actual, reasonable, and necessary:	\$ 324,523.20 (80% of \$405,654.00)
Amount of expense reimbursement sought as actual, reasonable, and necessary:	\$0.00 (nil)
This is a(n) <u>X</u> monthly _____ interim _____ final application	

**PRIOR MONTHLY APPLICATION(S) FILED**

Date Filed	Period Covered	Requested Fees (80%)	Requested Expenses (100%)	Approved Fees	Approved Expenses
n/a	n/a	n/a	n/a	n/a	n/a

**COMPENSATION BY PROFESSIONAL FOR THE FEE PERIOD  
FEBRUARY 26, 2025 THROUGH AND INCLUDING APRIL 30, 2025**

<b>Name</b>	<b>Rate</b>	<b>Hours</b>	<b>Amount (\$)</b>
Michael Kennedy, Member	\$1,275.00	171.3	\$ 218,407.50
Aaron Taylor, Member	\$1,275.00	30.7	\$ 39,142.50
Jamie Ellis, Member	\$1,020.00	129.8	\$ 132,396.00
Daniel Nystrom, Associate	\$510.00	30.8	\$ 15,708.00
<b>Total</b>		<b>362.6</b>	<b>\$ 405,654.00</b>
<b>Blended Rate</b>			<b>\$1,118.74</b>

**COMPENSATION BY TASK CODE FOR THE FEE PERIOD  
FEBRUARY 26, 2025 THROUGH AND INCLUDING APRIL 30, 2025**

<b>Task Code</b>	<b>Matter</b>	<b>Hours</b>	<b>Amount (\$)</b>
1	Review of documents, court filings, and other due diligence related to investigation	102.1	\$ 110,389.50
2	Preparation for and attendance of court hearings	-	-
3	Preparation of discussion material, financial analysis or other reports	161.6	\$ 175,465.50
4	Meetings, calls and correspondence with other professionals and parties in interest	44.3	\$ 53,728.50
5	Interviews and/or depositions with parties in interest	47.5	\$ 58,930.50
6	Travel	-	-
7	Administration	7.1	\$ 7,140.00
<b>Total</b>		<b>362.6</b>	<b>\$ 405,654.00</b>

**EXPENSE SUMMARY FOR THE FEE PERIOD  
FEBRUARY 26, 2025 THROUGH AND INCLUDING APRIL 30, 2025**

N/A

**IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE DISTRICT OF DELAWARE**

In re	Chapter 11
FRANCHISE GROUP, INC., <i>et al.</i> <sup>1</sup>	Case No. 24-12480 (LSS)
Debtors.	(Jointly Administered)
	<b>Objection Deadline: June 24, 2025 at 4:00 p.m. (ET)</b>
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**COMBINED FIRST MONTHLY FEE APPLICATION OF  
CHILMARK PARTNERS, LLC FOR ALLOWANCE AND PAYMENT OF  
COMPENSATION AND REIMBURSEMENT OF EXPENSES FOR THE PERIOD OF  
FEBRUARY 26, 2025 THROUGH AND INCLUDING APRIL 30, 2025**

Pursuant to sections 330 and 331 of title 11 of the United States Code (the “Bankruptcy Code”), Rule 2016 of the Federal Rules of Bankruptcy Procedure (the “Bankruptcy Rules”), Rule 2016-1 of the Local Rules of Bankruptcy Practice and Procedure of the United States Bankruptcy Court for the District of Delaware (the “Local Rules”), the Interim Compensation Order (defined

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below) and the Fee Examiner Order (defined below), Chilmark Partners, LLC (“Chilmark”), financial advisor to Michael J. Wartell, in his capacity as independent director (the “Independent Director”) and sole member of the conflicts committees (the “Conflicts Committees”) of the boards (each, a “Board” and, together, the “Boards”) of Debtors Freedom VCM Interco, Inc. and Freedom VCM, Inc. (the “Retaining Debtors”), hereby submits its combined first monthly fee application (the “Monthly Fee Application”) seeking compensation for professional services and reimbursement of actual and necessary expenses incurred during the period from February 26, 2025 through and including April 30, 2025 (the “Fee Period”).

By this Monthly Fee Application, Chilmark seeks (i) a monthly interim allowance of compensation in the amount of \$405,654.00 and (ii) payment of \$324,523.20 (80% of allowed fees pursuant to the Interim Compensation Order) for the Fee Period. In support of this Monthly Fee Application, Chilmark submits the declaration of Michael Kennedy, a member at Chilmark (the “Kennedy Declaration”), which is attached hereto as Exhibit A and incorporated herein by reference. In support of this Monthly Fee Application, Chilmark respectfully states as follows.

### **JURISDICTION**

1. The United States Bankruptcy Court for the District of Delaware (the “Court”) has jurisdiction over this matter pursuant to 28 U.S.C. §§ 157 and 1334 and the *Amended Standing Order of Reference* from the United States District Court for the District of Delaware, dated February 29, 2012. This matter is a core proceeding within the meaning of 28 U.S.C. § 157(b)(2) and Chilmark confirms its consent pursuant to Local Rule 9013-1(f) to the entry of a final order by the Court in connection with this Monthly Fee Application to the extent that it is later determined that the Court, absent consent of the parties, cannot enter final orders or judgments in connection herewith consistent with Article III of the United States Constitution.

2. Venue in this Court is proper pursuant to 28 U.S.C. §§ 1408 and 1409.
3. The statutory and rule predicates for the relief requested herein are Bankruptcy Code sections 330 and 331, Bankruptcy Rule 2016 and Local Rule 2016-1.

## **BACKGROUND**

### **A. The Chapter 11 Cases**

4. On November 3, 2024 (the “Petition Date”), the above captioned debtors and debtors in possession (the “Debtors”) filed voluntary petitions for relief under chapter 11 of the Bankruptcy Code (the “Chapter 11 Cases”). A description of the Debtors and their businesses and these Chapter 11 Cases is set forth in greater detail in the *Declaration of David Orlofsky in Support of Debtors’ Chapter 11 Petitions and First Day Pleadings* [Docket No. 15] (the “First Day Declaration”), filed on the Petition Date and incorporated herein by reference.

5. The Debtors continue to operate and manage their businesses as debtors and debtors in possession pursuant to Bankruptcy Code sections 1107(a) and 1108. On November 19, 2024, the Office of the United States Trustee for the District of Delaware (the “U.S. Trustee”) appointed an official committee of unsecured creditors in these Chapter 11 Cases [Docket No. 188]. No trustee or examiner has been appointed in these Chapter 11 Cases.

6. On December 6, 2024, the Court entered the *Order Establishing Procedures for Interim Compensation and Reimbursement of Expenses of Estate Professionals* [Docket No. 353] (the “Interim Compensation Order”).

7. On January 15, 2025, the Court entered the *Order Appointing Fee Examiner and Establishing Procedures for Consideration of Requested Fee Compensation and Reimbursement of Expenses* [Docket No. 747] (the “Fee Examiner Order”).

**B. Retention of Chilmark**

8. On February 26, 2025, Mr. Wartell, in his capacity as Independent Director, selected Chilmark as his financial advisor, subject to Court approval.

9. On March 28, 2025, the Retaining Debtors filed the *Application of Debtors Freedom VCM Interco, Inc. and Freedom VCM, Inc. for Entry of an Order Authorizing the Employment and Retention of Chilmark Partners LLC as Financial Advisor to the Independent Director, Michael J. Wartell, Effective as of February 26, 2025* [Docket No. 1196] (the “Chilmark Retention Application”), which was granted by an order of this Court dated May 5, 2025 [Docket No. 1394] (the “Chilmark Retention Order”).

10. The Chilmark Retention Order authorizes the Retaining Debtors to compensate and reimburse Chilmark in accordance with the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, the Interim Compensation Order and such other procedures as may be fixed by further order of this Court.

**RELIEF REQUESTED**

11. Chilmark submits this Monthly Fee Application for payment of compensation for actual, reasonable and necessary professional services performed by Chilmark as financial advisor to the Independent Director during the Fee Period. All services for which Chilmark requests compensation were performed for, or on behalf of, the Independent Director.

12. Chilmark has received no payment and no promises for payment from any source for services provided or to be provided in any capacity whatsoever in connection with these Chapter 11 Cases other than in accordance with the Chilmark Retention Order and the Interim Compensation Order.

13. Pursuant to Bankruptcy Rule 2016 (b), Chilmark has neither shared nor agreed to share (i) any compensation it has received or may receive with another party or person other than with the partners, counsel and associates of Chilmark or (ii) any compensation another person or party has received or may receive. Chilmark has received no retainer in this matter.

#### **FEES AND EXPENSES INCURRED DURING THE FEE PERIOD**

14. To the best of Chilmark's knowledge, this Monthly Fee Application complies with Bankruptcy Code section 330, the applicable Bankruptcy Rules, the *Guidelines for Reviewing Applications for Compensation and Reimbursement of Expenses Filed Under 11 U.S.C. § 330 by Attorneys in Larger Chapter 11 Cases, the Region 3 Operating Guidelines and Reporting Requirements for Chapter 11 Debtors and Trustees*, Local Rule 2016-1 and applicable Third Circuit law.

15. The fees incurred by Chilmark in these Chapter 11 Cases during the Fee Period were billed in accordance with its existing billing rates and procedures in effect during the Fee Period. The rates Chilmark charges for the services rendered by its professionals and paraprofessionals in these Chapter 11 Cases are the same rates Chilmark charges for professional services rendered in comparable non-bankruptcy related matters. These fees are reasonable based on the customary compensation charged by comparably skilled professionals in comparable non-bankruptcy cases in a competitive national market.

#### **ALLOWANCE OF COMPENSATION AND REIMBURSEMENT OF EXPENSES**

16. The professional services rendered by Chilmark required a high degree of professional competence and expertise, and substantial time and effort was needed to address the numerous issues requiring evaluation and action by the Independent Director.

17. Bankruptcy Code section 330 provides, in pertinent part, that the Court may award to a professional person “reasonable compensation for actual, necessary services rendered . . .” 11 U.S.C. § 330(a)(1). Further, Bankruptcy Code section 330(a)(3) provides that:

In determining the amount of reasonable compensation to be awarded . . . , the court shall consider the nature, the extent, and the value of such services, taking into account all relevant factors, including—

- (A) the time spent on such services;
- (B) the rates charged for such services;
- (C) whether the services were necessary to the administration of, or beneficial at the time at which the service was rendered toward the completion of, a case under this title;
- (D) whether the services were performed within a reasonable amount of time commensurate with the complexity, importance, and nature of the problem, issue, or task addressed;
- (E) with respect to a professional person, whether the person is board certified or otherwise has demonstrated skill and experience in the bankruptcy field; and
- (F) whether the compensation is reasonable based on the customary compensation charged by comparably skilled practitioners in cases other than cases under this title.

11 U.S.C. § 330(a)(3).

18. The professional services rendered by Chilmark during the Fee Period have been itemized by each professional. A detailed summary of the services provided during the Fee Period is attached hereto as **Exhibit B**. In performing services for the Independent Director, Chilmark took into account both the hourly rate of the professional providing the services and the relative skill of the particular professional as it related to the required tasks. By utilizing those most skilled in a particular area, Chilmark was able to provide efficient and effective financial advisory services to the Independent Director. No expenses were incurred during the Fee Period.

19. Reasonableness of Compensation Requested: Chilmark believes that the hourly rates charged for its professionals are reasonable and competitive with the hourly rates charged by other financial advisory firms of comparable quality with similar expertise. The hourly rate of each professional who rendered services in connection with these Chapter 11 Cases during the Compensation Period is set forth above. Additionally, the hourly rate charged by Chilmark for professionals was provided in the Chilmark Retention Application. In performing services for the Independent Director, Chilmark has staffed this case efficiently. Where work could be performed by professionals with lower rates, Chilmark used such professionals to perform the assignments.

20. Based upon the factors considered pursuant to Bankruptcy Code sections 330 and 331, the quality of the services provided and the results that have been achieved to date, allowance of the amounts requested is appropriate. Because Chilmark's fees and expenses are comparable to those incurred by financial advisors to similarly situated clients in cases involving issues of commensurate complexity, Chilmark's fees are "reasonable" and should be allowed in the amounts set forth herein on an interim basis.

21. Skill Requisite to Performing Financial Advisory Services Properly: Chilmark's role in these Chapter 11 Cases—specifically to, among other things, advise the Independent Director in connection with the Freedom HoldCo Independent Investigation and assist the Independent Director with the evaluation of various conflicts issues—involves a significant number of unique and complex issues that require substantial skill and effort to be addressed. The skill and expertise required to advise the Independent Director in connection with the Freedom HoldCo Independent Investigation and the evaluation of conflicts issues, and the approach used by Chilmark in connection therewith, weigh in favor of allowing the amounts requested in this Monthly Fee Application.

**RESERVATION OF RIGHTS**

22. To the extent time or disbursement charges for services rendered or disbursements incurred relate to this Fee Period but were not processed prior to the preparation of this Monthly Fee Application, or Chilmark has for any other reason not sought compensation or reimbursement of expenses herein for any services rendered or expenses incurred during the Fee Period, Chilmark reserves the right to request additional compensation for such services and reimbursement of expenses in a future application. Subsequent fee applications will be filed in accordance with the Bankruptcy Code, Bankruptcy Rules, Local Bankruptcy Rules and Interim Compensation Order.

**NO PRIOR REQUEST**

23. No prior application has been made in this Court or in any other court for the relief requested herein for the Fee Period.

**NOTICE**

24. Notice of this Monthly Fee Application will be provided to the Notice Parties, as defined in the Interim Compensation Order, in accordance with the terms thereof.

*[Remainder of page intentionally left blank]*

**CONCLUSION**

WHEREFORE, Chilmark respectfully requests (i) a monthly interim allowance of compensation in the amount of \$405,654.00, (ii) payment of \$324,523.20 (80% of allowed fees pursuant to the Interim Compensation Order) and (iii) such other further relief as the Court may deem just and proper.

Dated: June 3, 2025

*/s/ Michael Kennedy* \_\_\_\_\_

Michael Kennedy  
Member, Chilmark Partners, LLC

Financial Advisor to Michael J. Wartell,  
Independent Director and sole member of  
the Conflicts Committee of the Boards of  
each of the Retaining Debtors